



Media Release

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Intermodal Group and Qube Logistics join forces in WA

Intermodal Group announces a strategic partnership with Qube Logistics to fast track growth of its container intermodal business in Western Australia.

Intermodal Group (IMG) and Qube Logistics (Qube) have agreed to join forces in WA and leverage both organisation's capability in the container freight handling market. IMG is currently the operator of North Quay Rail Terminal (NQRT) and manages the inland Forrestfield Intermodal Terminal, where significant volumes of containers are transported on rail to and from Fremantle Port.

Grant Thompson, Chair IMG said: "This strategic partnership with Qube is all about bringing onboard an astute investor with strong industry expertise that will bring considerable container volumes onto rail and assist with IMG plans to expand services and terminals to meet growing demand in WA."

"We have worked closely with our customers and key stakeholders to achieve record growth in container numbers through the NQRT over the past 12 months and having Qube onboard only strengthens IMG's capability."

Qube Director Logistics John Digney explains: "Partnering with IMG was the obvious choice for us in WA. IMG have a well-established and successful business model and with Qube's market share of container volumes and supply chain expertise, IMG will grow rapidly and importantly enable the State Government to better manage container freight in and out of Fremantle Port by moving more containers on rail. We are looking forward to being part of IMG and as with elsewhere in Australia, rail being a core part of our business model for many years to come."

With the NQRT Management Agreement currently out to tender by Fremantle Ports, this partnership will strengthen existing plans to significantly grow rail volumes and enable improved operating efficiencies at NQRT in order to reduce costs and increase volumes between the container wharves and the rail terminal.

Furthermore, the proposed development and investment in inland intermodal terminals to attract greater volumes of containers onto rail remains a high priority. IMG intends to continue working closely with its customers, industry and government stakeholders to facilitate the required investment to drive greater volumes onto rail and through NQRT.

"Providing our customers with reliable, quality service is the key to maintaining momentum with the growth of container volumes on rail" Mr Thompson explained. "IMG brings the experience of successfully operating NQRT as an open access terminal for the past 10 years. We strongly believe continuity in operations at NQRT, improved wharf interfaces, continued support from the State Government and the development of appropriate inland intermodal facilities to attract container volumes onto rail underpins the ultimate success of this strategy."



About Intermodal Group

Intermodal Group (IMG), which is majority owned by Watco Companies, commenced operations in early 2007 and has grown to become a crucial part of the import/export container logistics supply chain in Western Australia. As one of the largest single providers of containerised freight movement, IMG's capacity to move large volumes of containers quickly helps to ease congestion on local roads and assists with the smooth and efficient operation of the port.

Incorporating its rail operation Intermodal Link Services (ILS) and its container storage, hire and de-hire service Intermodal Container Services (ICS), IMG leverage the efficiencies of rail infrastructure to provide complete rail to port logistics solution for importers and exporters.

IMG manages rail terminals at Fremantle Ports Inner Harbour (North Quay Rail Terminal) and at Forrestfield (Forrestfield Intermodal Terminal). IMG also operates the largest inland empty container park in WA, which is co-located on the Forrestfield site.

IMG recognises the impacts transporting freight has on community amenity and the environment and looks to provide both a commercially viable and environmentally sensitive solution. By shifting large volumes on rail to and from the port, heavy vehicle movements are reduced accessing the port, leading to improved road safety, reduced road damage and allowing road transport companies to utilise their expensive trailing equipment more efficiently.

For more information about IMG, please visit www.intermodal.net.au

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