



## Media Release

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### North Quay Rail Terminal breaking records

#### **Intermodal Group thanks its customers, team members and the State Government for helping support record container volumes on rail during 2018.**

Intermodal Group (IMG) has broken records at North Quay Rail Terminal (NQRT), with over 25% more containers handled through the facility in November 2018 as compared to the same time last year. Port rail container volumes in November 2017 were just under 10,500 TEU and have increased to over 13,200 TEU in November 2018.

Grant Thompson, Chair IMG said: “We have worked closely with our customers to achieve record growth in container numbers through the North Quay Rail Terminal over the past 12 months. These outstanding volumes are the result of the current State Government’s support to encourage more freight on rail through the container rail subsidy and initiatives implemented by IMG to attract major new and previous customers to the port rail service.”

IMG team members have engaged with industry partners to attract new container volumes through NQRT. Key customer JD Container Logistics Business Manager Adam Woods explains: “The use of rail has allowed substantial business growth with the advantage of not having to take on the burden of high capital expenditure in what is currently a volatile and low-margin market. We are looking forward to IMG and rail being part of our business model for many years to come and very much appreciate the level of continued support and service”.

With the 2018 annualised port rail share currently averaging 18%, increasing volumes from existing customers who value the benefits of IMG service offerings as well as new customers transferring from road to rail is expected to push the port rail share past the State Government’s 20% short-term target.

“Attracting more container volumes onto rail is a key focus for IMG and will only be achieved with the continued support of our customers and key stakeholders,” Mr Thompson said. “As the current operator of NQRT and associated Forrestfield Intermodal Terminal, we are proud to work with our customers to be an active contributor in attracting more freight on rail and reducing truck traffic on roads around Fremantle Port.”

Plans to grow rail volumes include improved operating efficiencies at NQRT to reduce costs and increase volumes between the container wharves and the rail terminal. Development and investment in intermodal terminals to attract greater volumes of containers onto rail is also a priority. IMG is working closely with customers, industry and government stakeholders to facilitate the required investment to drive greater volumes onto rail and through NQRT.

“Providing our customers with great service is the key to maintaining momentum, growing volumes and reaching the near-term 20% port containers on rail target” Mr Thompson explained. “IMG brings the experience of successfully operating NQRT as an open access, independent terminal for the past 10 years. We strongly believe continuity in operations at NQRT, sustained financial support from the State Government and the development of appropriate inland intermodal facilities underpins the ultimate success of this strategy.”



## About Intermodal Group

Intermodal Group (IMG), which is majority owned by Watco Companies, commenced operations in early 2007 and has grown to become a crucial part of the import/export container logistics supply chain in Western Australia. As one of the largest single providers of containerised freight movement, IMG's capacity to move large volumes of containers quickly helps to ease congestion on local roads and assists with the smooth and efficient operation of the port.

Incorporating its rail operation Intermodal Link Services (ILS) and its container storage, hire and de-hire service Intermodal Container Services (ICS), IMG leverage the efficiencies of rail infrastructure to provide complete rail to port logistics solution for importers and exporters.

IMG manages rail terminals at Fremantle Ports Inner Harbour (North Quay Rail Terminal) and at Forrestfield (Forrestfield Intermodal Terminal). IMG also operates the largest inland empty container park in WA, which is co-located on the Forrestfield site.

IMG recognises the impacts transporting freight has on community amenity and the environment and looks to provide both a commercially viable and environmentally sensitive solution. By shifting large volumes on rail to and from the port, heavy vehicle movements are reduced accessing the port, leading to improved road safety, reduced road damage and allowing road transport companies to utilise their expensive trailing equipment more efficiently.

For more information about IMG, please visit [www.intermodal.net.au](http://www.intermodal.net.au)

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